

# RECYCLING ENTERPRISE SUPPORT PROGRAMME

## OVERVIEW

Waste Khoro 2019



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



## ***Our triple threat...***

*Waste is first of all an economic concept – implicit in the word is the fact that resources are not being used efficiently. There is an economic loss every time resources are utilised in a way that results in them being discarded as waste. If resources can be saved, recovered or used more efficiently, there is a net economic gain. The Waste RDI Roadmap 17 - **UNEP, 2013***



# PRESENTATION OUTLINE

## CONTENTS

### LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# LATE MINISTER'S VISION

***“I have called this Summit today, to ensure that for the next two days the collective gathered here deliberate on the theme ‘war on waste: driving the recycling economy in South Africa’. We must answer the following questions; What is it that as government, industry, academia, private sector and general public, we can do to accelerate the recycling economy.”***

***~ Minister BEE Molewa, Waste Summit, 2015***



Photo credit: [www.environment.gov.za](http://www.environment.gov.za)

# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

### **BACKGROUND**

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



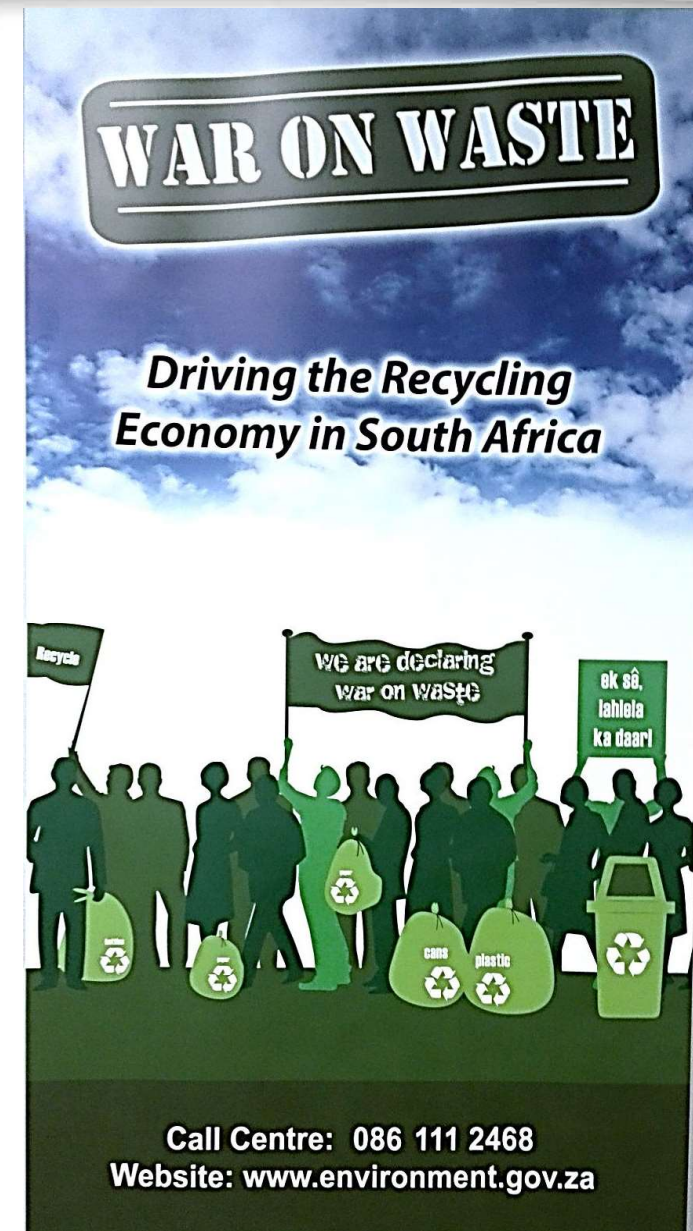
**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# BACKGROUND

- 22 August 2015 MinMec Resolution
- Supporting the emergence of new entrants in the waste economy (2 companies per province)
- RESP initiated through DEA
- Key drivers:
  - To drive entrepreneurship and job creation by ensuring the economic benefits emanating from waste are fully exploited
  - To support the establishment or expansion of at least two projects per province
  - A substantial increase in recycling rates and waste diverted from landfills
  - The enablement of significant participation of black business in waste beneficiation and the secondary resources economy
  - Promote innovation through converting recyclables into marketable product; and;
  - To encourage sustainability of the identified and supported projects.





# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

**LEGISLATIVE CONTEXT**

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



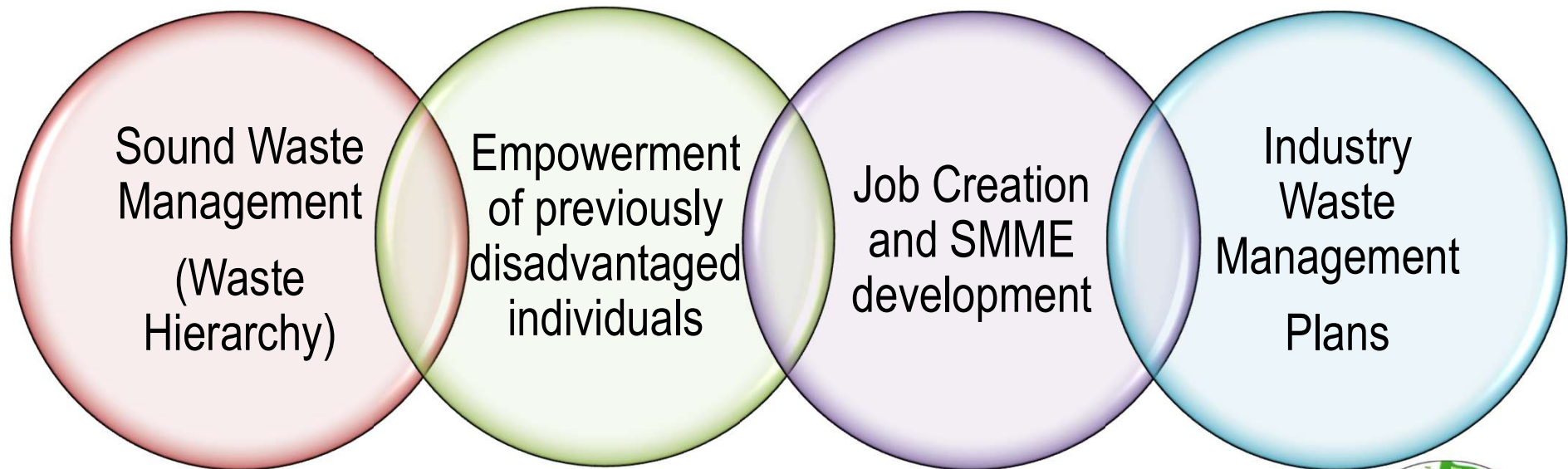
**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# LEGISLATIVE CONTEXT

- Section 6 and 13A (2)b of the Waste Act
- Linked to goals 1 & 3 of the National Waste Management Strategy
  - “**Promote waste minimization, re-use, recycling and recovery of waste.**”
  - “**Grow the contribution of the waste sector to the green economy.**”



environmental affairs

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

**PROGRAMME DEVELOPMENT APPROACH**

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PROGRAMME DEVELOPMENT APPROACH

## Conceptualisation

- Conduct research and establish status quo
- Develop the Problem Statement
- Determine scope and resource requirements
- Draft a National Concept Document

## Consultation

- Consultation with the Provinces for support, coordination and inputs.
- Engagement with relevant business support and funding agencies.
- Determine strategies to fast track the selected participants to medium to large enterprises..

## Solicitation

- Development of a uniform framework for identification, selection of participating businesses for development and support
- Draft Terms of Reference and Call for Proposals
- Perform adjudication process for shortlisted companies.

## Implementation

- Consultation with the Provinces for support, coordination and inputs.
- Engagement with relevant business support and funding agencies.
- Development of a uniform framework for identification, selection of participating businesses for development and support.



environmental affairs

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

**PROGRAMME DESCRIPTION**

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PROGRAMME DESCRIPTION

- 22 August 2015 MinMec Resolution
- Supporting the emergence of new entrants in the waste economy (2 companies per province)
- RESP implemented and funded through DEA on a yearly basis
- Grant funding of up to R5m for **new entrants and emerging enterprises** in the recycling economy (HDIs)
- Funding support is for waste management related machinery and equipment, infrastructure (with the exclusion of land purchase), commercial vehicles, overheads (including salaries) and business development services necessary to grow the enterprise to ensure that within a period of 2 (two) years.
- Grants awarded on a competitive basis through the solicitation of proposals



environmental affairs

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

**RESP PROJECTS UPDATE**

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# RESP PROJECTS UPDATE

- 25 applications awarded to date at a value of R 107 524 120
- Value of grant disbursement to date: R 57 797 120
- Beneficiaries are predominantly black women and youth owned.
- Potential to achieve:
  - approximately **579** direct jobs
  - **84 415 tons** of waste diverted from landfill



**WAR ON WASTE**

*Driving the Recycling Economy in South Africa*

Recycle

WE ARE declaring war on WASTE

ok sê, lahlela ka daari!

cans plastic

Call Centre: 086 111 2468  
Website: [www.environment.gov.za](http://www.environment.gov.za)



# RESP JOB STATISTICS

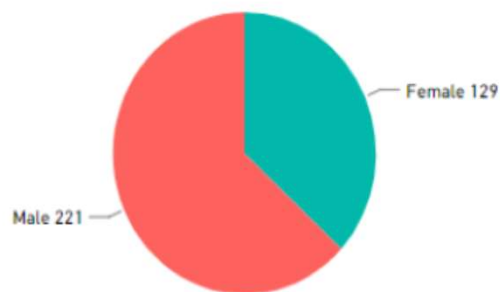
## 2019/20 Quarter 1: RESP Employment Statistics

### By Company

Beneficiary/Company Name	Count of Name& Surname of employee
Nobomate (Pty) Ltd t/a New GX Enviro	101
Phambill Services (Pty) Ltd	68
Mandini Green (Pty) Ltd	59
W 37 Group (Pty) Ltd	19
Okuhle Waste Management (Pty) Ltd	18
Waste Aside cc	15
Eco Care Holdings (Pty) Ltd	13
Bagodumo Trading Enterprise CC	10
Landfill Consult (Pty) Ltd	10
Ore2value ( Pty) Ltd	7
Baclan Energy t/a Ewaste Arica	6
K1 Recycling CC	6
Climasol Waste and Environmental Cooperative Limited	4
Waste Response CC	4
Zaba Waste Solutions (Pty) Ltd	4
Deltrobase ( Pty) Ltd	3
Dymacap ( Pty) Ltd	3
<b>Total</b>	<b>350</b>

### By Gender

Gender ● Female ● Male



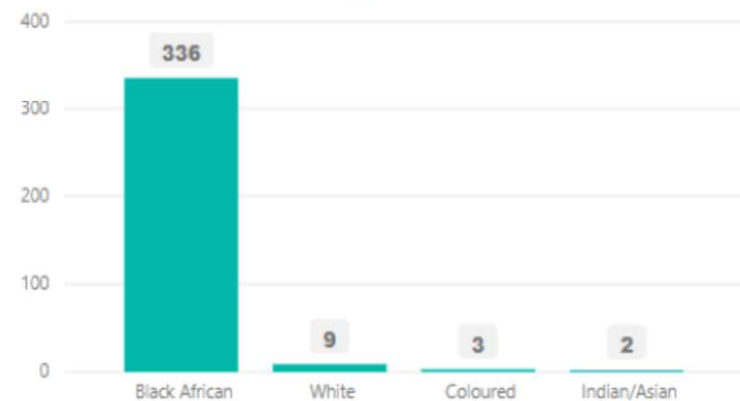
### By Age Group

Age Group	Count of ID Number
15-34 yrs	237
35-64 yrs	94
na	19
<b>Total</b>	<b>350</b>

### By Province

Province	Count of Name& Surname of employee
Gauteng	279
Limpopo	29
Northern Cape	19
KwaZulu Natal	9
North West	7
Mpumalanga	4
Eastern Cape	3
<b>Total</b>	<b>350</b>

### By Race



# NATURE OF PROJECTS

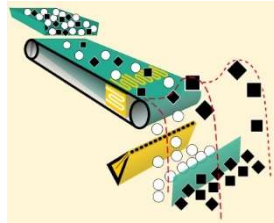
Reduce & Reuse

Recycle

Recover



8 Waste Collection, Sorting Baling Centres & Awareness Campaigns



3 Material Recovery Facilities



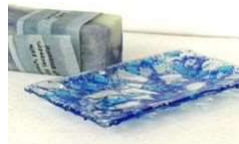
5 Plastic Processing Production Facilities



2 Waste to Energy Plant



2 C&D Waste Recycling Project



1 Laminated Glass Recycling Facility



1 Recycled Schoolbag facility



3 eWaste Processing Facilities



1 Waste Recovery Park

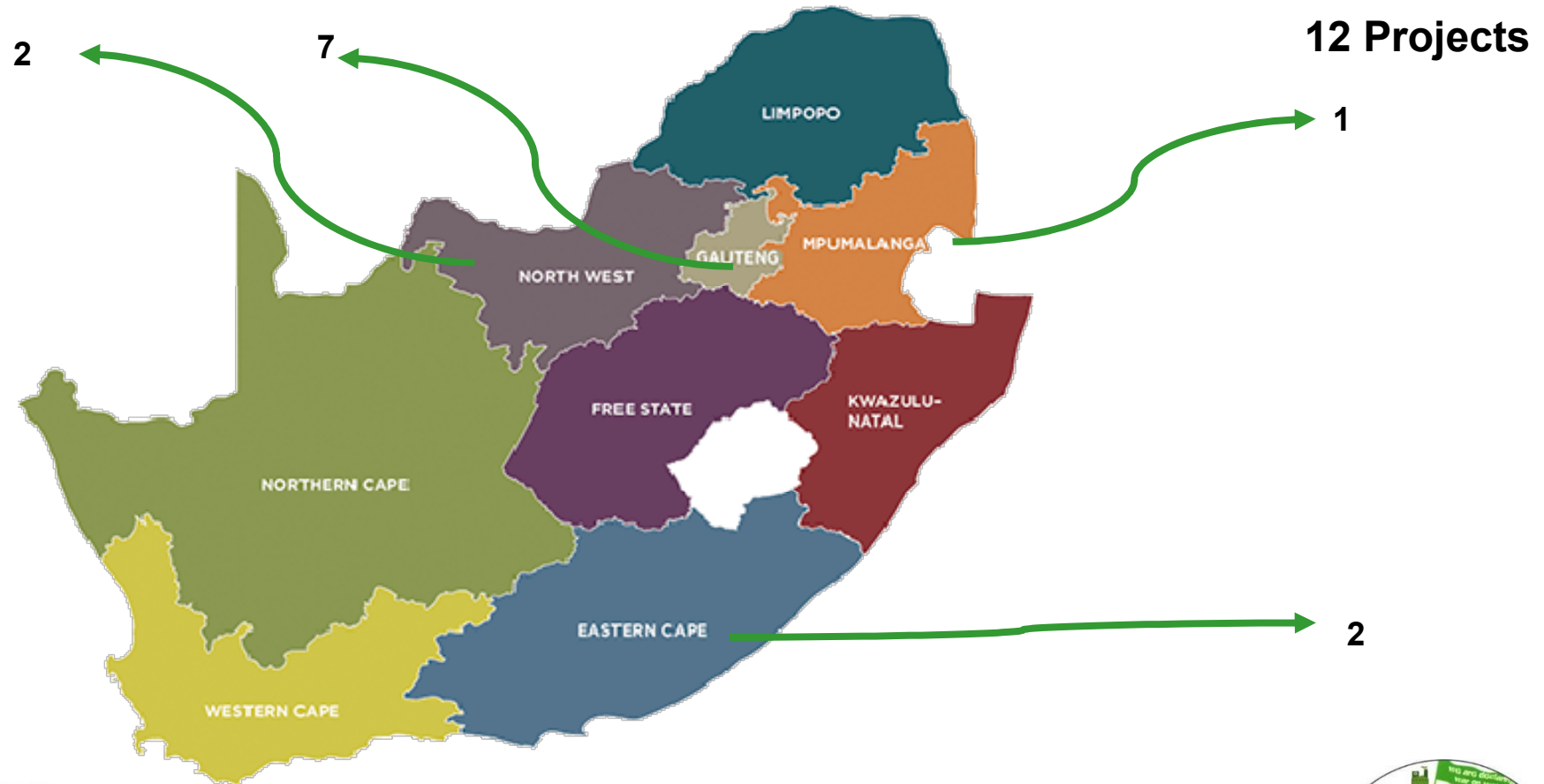


environmental affairs

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# RESP 2017 QUALIFYING PROJECTS

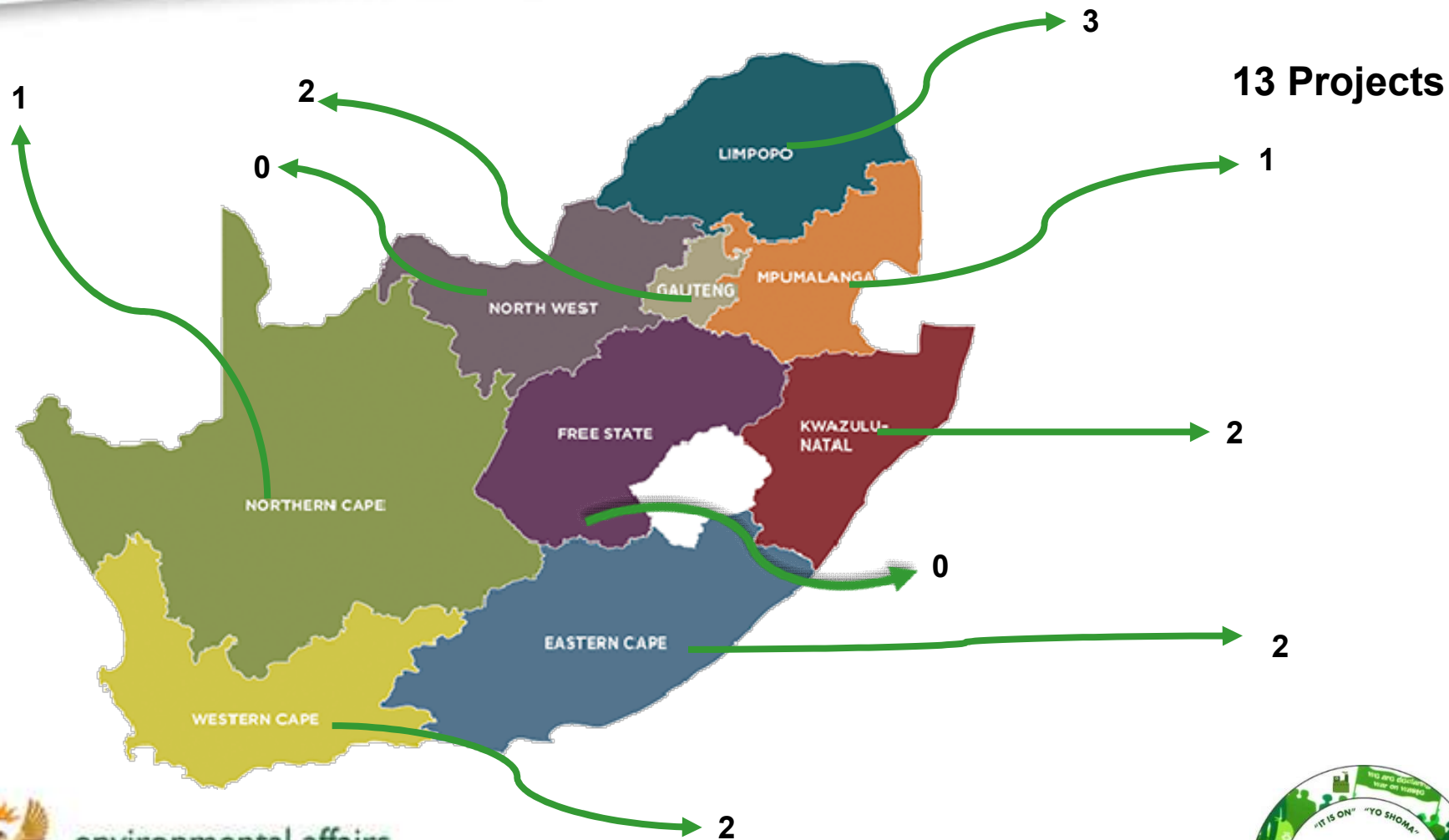


**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# RESP 2018 QUALIFYING PROJECTS



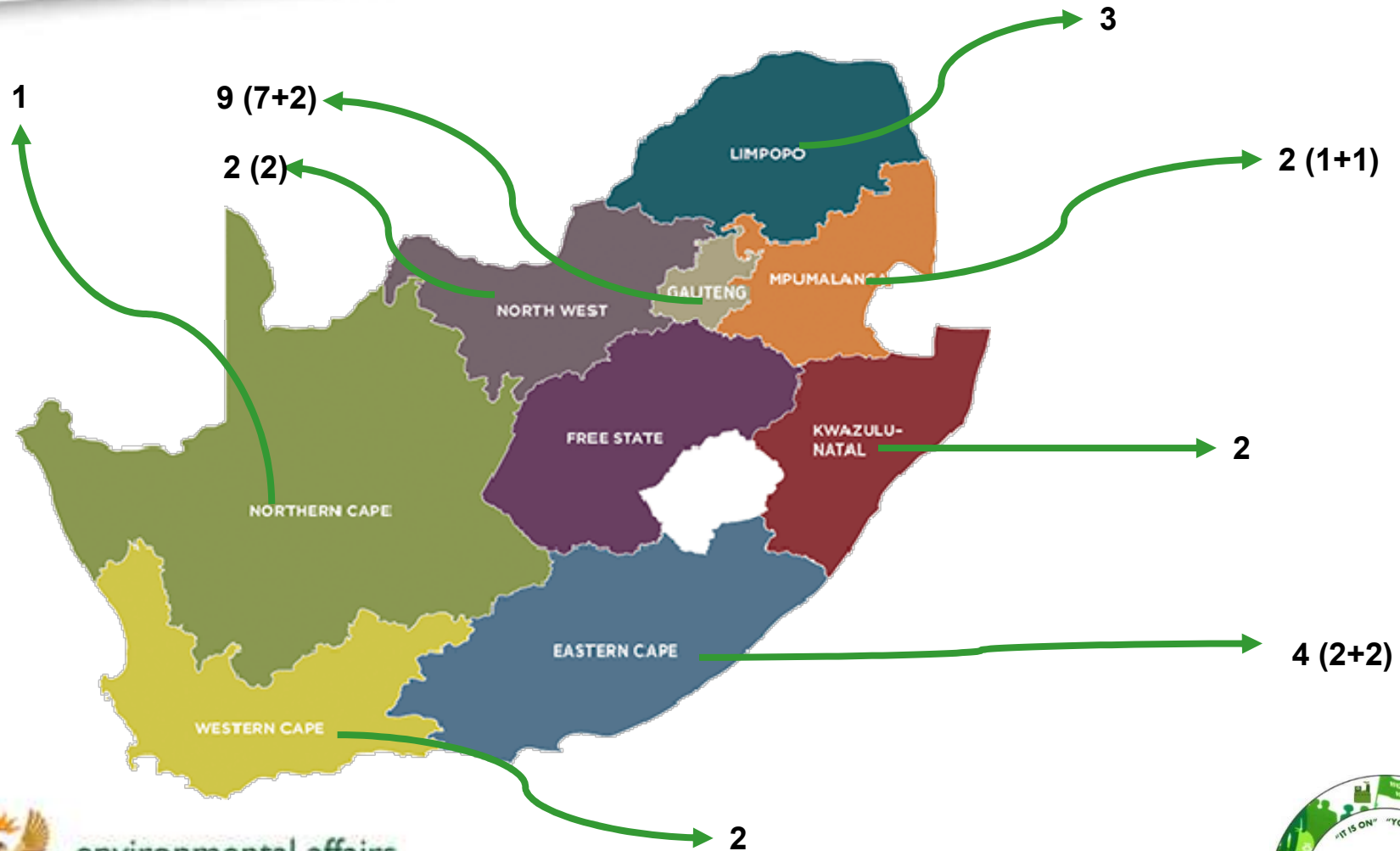
**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# COMBINED GEOGRAPHICAL REPRESENTATION

25 (12+13) Projects



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

**RESP IMPLEMENTATION PLAN**

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# RESP IMPLEMENTATION PLAN



- Request for RESP shortlist approval
- Obtain DG approval

- Authorise payments
- Affect 50% disbursements

- Prepare Site Inspection Checklist
- Draft Site Inspection Schedule
- Conduct Site visits and inspections
- Draft Site Inspection Report
- Authorise payments
- Affect final disbursements

- Conduct RESP Training & Awareness Workshops
- Issue Advert
- Host Briefing Session
- Receive Proposals

- Complete Stage 1: Eligibility
- Complete Stage 2: Evaluation
- Finalise shortlist
- Prepare recommendation report



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

**WASTE FUND CONCEPT**

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# THE WASTE FUND

*“The broad focus of the **Waste Beneficiation Fund** is to build a sustainable waste recycling, processing and energy recovery plants portfolio enhancing economic growth and development amongst previously disadvantaged groups, greening the environment in South Africa, emphasising on job creation, wealth enhancement and sustainable industries.”*



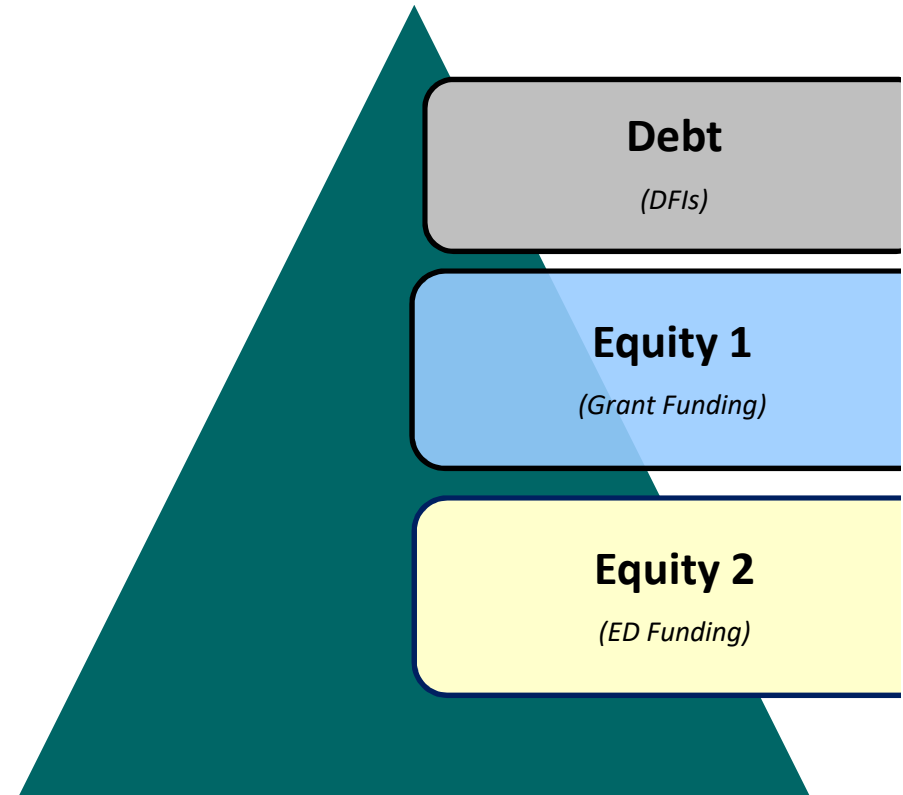
**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# FUNDING MODEL

- Create a Special Purpose Funding Vehicle for Recycling Start-ups
  - Combination of Grant Funding (Green Fund), Debt from Development Finance Institutions, Private Equity or Enterprise Development Funding
  - Optimise debt vs. equity ratio (more equity, less debt)
  - National & Provincial Government, including Municipalities to provide long term off take contracts.
  - Review the Expanded Public Works Programme (EPWP) to support recycling

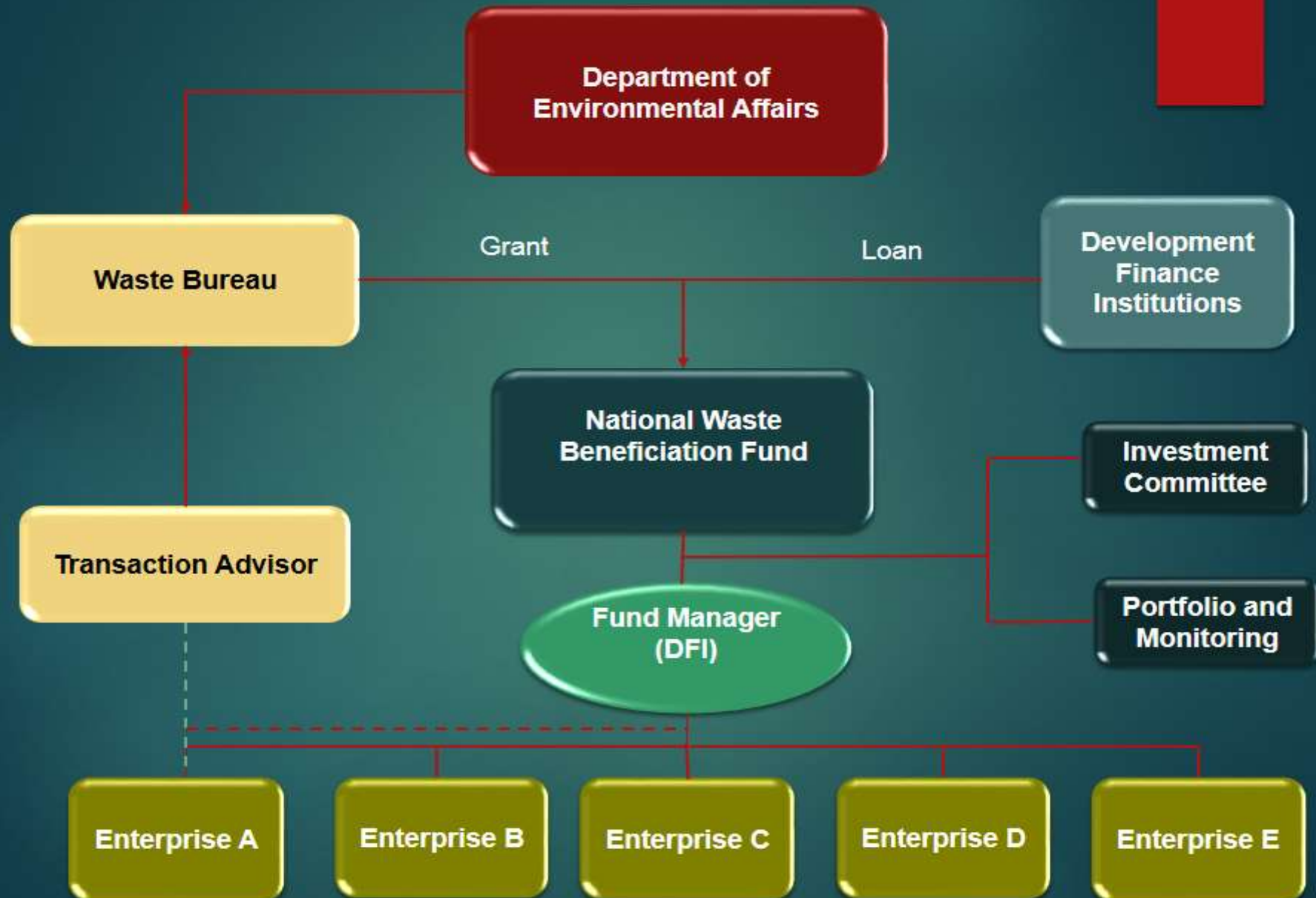


environmental affairs

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# FUND STRUCTURE



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

**BID EVALUATION PROCESS**

ELIGIBILITY CRITERIA

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# BID EVALUATION PROCESS

**The bids will be evaluated in two stages as follows:**

1. First Stage: Eligibility criteria (100% compliance in order to be considered for stage 2)
2. Second stage: Evaluation criteria (Baseline: Applicant must score 75% out of 100 to be shortlisted)



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

**ELIGIBILITY CRITERIA**

EVALUATION CRITERIA



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# ELIGIBILITY CRITERIA

Interested parties must comply with the following minimum eligibility requirements:

1. Applicant is a South African registered legal entity in terms of the Companies Act, 1973 (as amended) or the Companies Act, 2008 (as amended); the Close Corporations Act, 1984 (as amended) or the Co-operatives Act, 2005 (as amended), evidenced by valid CIPC documents.
2. Applicant holds a fixed physical address and primarily operates in the province and locality of their domicile as evidenced by proof of address such as title deed, lease agreement or utility statement.
3. Applicant is a registered taxpayer in good standing and must provide a valid tax clearance certificate to prove status.



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# ELIGIBILITY CRITERIA.../2

4. Applicant is a holder of a South African business bank account, evidenced by a bank stamped letter.
5. Applicant is involved or intends to operate in the waste awareness, collection, recycling, beneficiation, energy recovery related sectors of the economy as demonstrated by a company profile.
6. Applicant's ownership structure is at least fifty-one percent (51%) owned by Black South African citizen(s), with Black owners exercising dominant ownership and management control over the business (which should be substantiated by BBEE or share certificate).



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# PRESENTATION OUTLINE

## CONTENTS

LATE MINISTER'S VISION

BACKGROUND

LEGISLATIVE CONTEXT

PROGRAMME DEVELOPMENT APPROACH

PROGRAMME DESCRIPTION

RESP PROJECTS UPDATE

RESP IMPLEMENTATION PLAN

WASTE FUND CONCEPT

BID EVALUATION PROCESS

ELIGIBILITY CRITERIA

**EVALUATION CRITERIA**



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# EVALUATION CRITERIA

No.	Category	Weight/Value
	<b>Application/Proposal</b>	<b>100</b>
<b>1.</b>	<b>Suitability of the project determined by:</b>	<b>50</b>
1.1	Evidence or demonstration of sustainable access to waste materials for example, copies of letter of intent or contract signed by the waste holder.	15
1.2	Evidence of possible buyers for recycled and processed goods i.e. copies of letter of intent, orders or contracts from customer-base.	15
1.3	Approximate volume of waste to be diverted from landfill	10
1.4	Labour intensity (No. of jobs created)	10

***N.B. The applicant must score a minimum of 65% to be shortlisted***



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA





# EVALUATION CRITERIA.../2

No.	Category	Weight/Value
<b>2.</b>	<b>Quality of the Business Plan</b>	<b>50</b>
2.1	Executive Summary	2
2.2	Company Description	3
2.3	Management Summary	5
2.4	Business Model	10
2.5	Marketing Plan	5
2.6	Operational Plan	5
2.7	Organisational Plan	5
2.8	Budget & Financial Projections	5



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# EVALUATION CRITERIA.../3

No.	Category	Weight/Value
3.	The enterprise or individual members should have at least 1 year experience in waste management or recycling as well additional experience in general business management	5



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA



# RESP 2018 BREIFING SESSION



**Environmental Affairs**  
Department:  
Environmental Affairs  
**REPUBLIC OF SOUTH AFRICA**







**Thank You**

## Programme Contacts:

**Thabo Magomola**

**RESP Programme Manager**

Tel: +27 12 399 9303

E-mail: [TMagomola@environment.gov.za](mailto:TMagomola@environment.gov.za)

[www.environment.gov.za](http://www.environment.gov.za)

**Prince Radzuma**

**RESP Project Manager**

Tel: +27 12 399 9806

E-mail: [PRadzuma@environment.gov.za](mailto:PRadzuma@environment.gov.za)

[www.environment.gov.za](http://www.environment.gov.za)



**environmental affairs**

Department:  
Environmental Affairs  
REPUBLIC OF SOUTH AFRICA

